Making Money Talk: How to Mediate Insured Claims and Other Monetary Disputes

Anderson J. Little

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Making Money Talk: How to Mediate Insured Claims and Other Monetary Disputes

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Making Money Talk: How to Mediate Insured Claims and Other Monetary Disputes Anderson J. Little This book describes models and techniques to help mediators deal with the peculiar problems that arise in traditional bargaining. The following subjects are covered: the realities of negotiating about money; skills of the mediator; ethical standards in the mediation of civil litigation; and charting settlement conference proposals.



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