



# Credit & Collection Letters That Get Results

*Harold E. Meyer, Scott A. Sievert*

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Extending, denying, and collecting debts are crucial areas that can make or break a small business. Yet many businesses send letters that either alienate customers or fail to convince the debtor to pay. With this volume, you can have at your fingertips the perfect letter for any credit or collection problem, already written for you, along with advice on how to compose your own.

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